
M BLUE YACHTS

CHARTERS & SALES



CHARTER PROCEDURE

Chartering a private yacht is the greatest vacation experience!

Yacht charters are tailored to meet your lifestyle preferences and desires, offering the best in silver services and the highest quality facilities.

Even the very best hotels in the world cannot deliver the level of personal service you will receive on board a yacht. The entire sensory experience is more personal, more unique, more exciting and more dynamic. The sheer freedom and delicious abandonment that exists onboard a yacht is second to none; unlike on a cruise ship or with a pre-packaged tour, a yacht charter holiday allows for a flexible itinerary, provides you a passport to some of the most beautiful and remote parts of the world. Flexibility is incorporated into each day too. You will have an opportunity to discuss the day's schedule with the Captain and make any adjustments or choose a different itinerary.

Crew will provide safety and comfort, which are the top priorities. Your yacht charter will include a full crew suitable for the yacht's size and number of guests. With a highly trained Captain, chef and stewardess, your crew will provide everything from navigation to chilled cocktails. They will provide whatever you need or desire, so you can just relax and enjoy the views. You will receive an on-board, customized service that is second to none. The yacht crew will build a schedule around you, no matter what time you want to sleep, eat or play. As experts in hospitality and party planning, the charter yacht crew can also make special occasions the most memorable of a lifetime.

Your own personal chef will tailor each day's menu to your tastes and dietary needs, with a galley stocked with items that you have requested. We can accommodate all restrictions, including special menus and desires, including daily cravings for chocolate, special wines or any other indulgence.

Your yacht charter booking procedure is highly personalized and handled by an expert yacht charter broker who will provide you qualified advice and act as the main line of communication throughout the entire process. From the moment you make your first enquiry, your experienced, discreet and highly professional charter broker will guide you through the entire process. The more information you'll provide, the more effectively your charter broker will be able to assist you. Once you have chosen your yacht and destination and availability has been secured, your charter broker will send you the paperwork to confirm the arrangements.

Yacht Charters are arranged on a "plus expenses" basis. The fee includes the yacht and the crew, allowing you to control all other expenses in conjunction with your captain and charter broker. These include items such as food, drinks, fuel, harbor dues and any local taxes. To book the yacht is simple a deposit of 50% of the total charter fee is payable by bank transfer on signature of the Charter Agreement. This confirms your booking. The remaining 50%, plus an Advance Provisioning Allowance (APA), together with any taxes, delivery/redelivery fees and any additionally agreed charges, is payable by bank transfer five weeks before the charter commences.

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The Advanced Provisioning Allowance is the sum that covers the operating expenses of a yacht charter such as, fuel, food, drinks, port fees, and ad hoc incidentals; these funds will be given to the captain before the start of your charter. He will ensure that your yacht is fully fueled and provisioned when you step on board. Whilst an up-to-date summary of accounts can be requested at any time during your charter, a full set of accounts will normally be submitted by your captain at the end for the cruise. If, during the charter, the expenditure exceeds the sum already paid, additional cash funds will be required. All outstanding bills should be settled in cash before final disembarkation. Of course, any remaining credit at the end of your charter will be reimbursed to you in full.

Every detail counts! Several weeks before you board your yacht, your charter broker will ask you to complete a detailed questionnaire describing the preferences and special needs of you and your guests, such as dietary or medical requirements, details of any allergies, and your sporting or entertainment requests. This will enable your broker and the crew of your chosen yacht to ensure that everything possible is done to make your charter a fabulous experience!

Most yachts carry jet-skis and other sports equipment. Whereas part of the fun may be learning how to waterski, most countries require a Certificate of Competency for any guest wishing to use jet-skis or similar equipment. Your charter broker can arrange for an instructor to assess and train you and your guests prior to issuing certificates. Scuba gear carried on board may normally be used by guests holding a PADI or similar certificate otherwise your captain can arrange a rendez-vous diving with a certified instructor.

In most yachts smoking is not permitted in the inside of the yacht and quite a few will not allow it anywhere on board.

Some yachts are suitable for children than others. A few will place restrictions on age but most crew are always happy to entertain and help. However, crew cannot in any way be responsible for children's welfare.

Crew gratuities are discretionary, although it is customary for a charterer who has enjoyed the kind and attentive service of an obliging crew to extend a gratuity. Crew gratuities are normally in the region of 10% of the charter fee, but can be adjusted up or down according to your level of satisfaction. The best way to ensure that all crew members receive equal recognition is to entrust the distribution of gratuities to the captain. In this way, inconspicuous crew members such as engineers and culinary staff, who make an important contribution to your safety and enjoyment, will not be overlooked.

For your most exceptional holiday imaginable... leave it to us to make your dream come true!